



# ໂຄງການ ພັດທະນາໄມ້ປ່ອງ ແຂວງຫົວພັນ

Bamboo and Rattan project

## Participatory Guarantee Systems

### DEVELOPMENT OF THE PGS STAKEHOLDER GROUP IN HUAPHANH



Schweizerische Eidgenossenschaft  
Confédération suisse  
Confederazione Svizzera  
Confederaziun svizra

Swiss Agency for Development  
and Cooperation SDC



# Context of the experience

- The “**Bamboo Provincial Strategy 2016-2020**” for second phase has been approved by Provincial Governor.
- The Bamboo Project is facilitating the implementation this strategy
- The Bamboo Service Organization (not yet registered organization) as a local organization to ensure follow up of the program

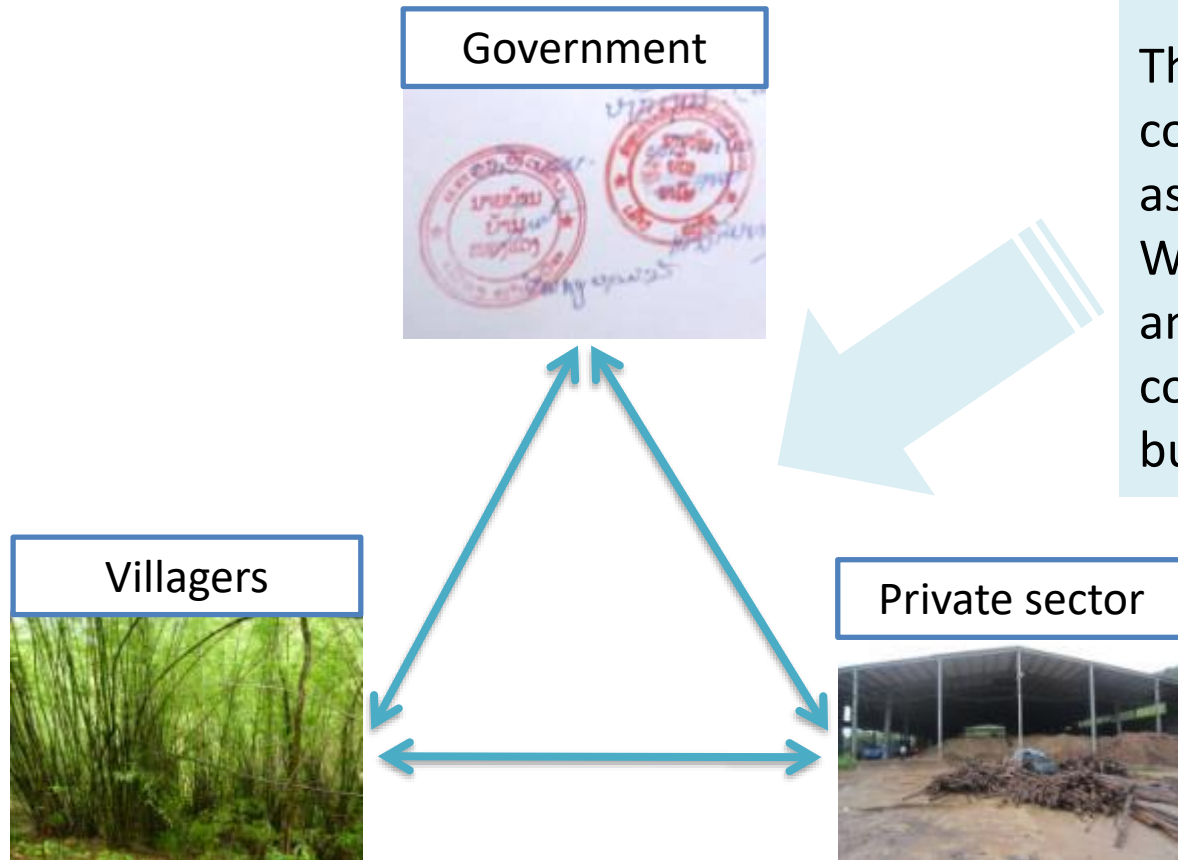




# Multi-stakeholders' learning process

The Bamboo Project plays a role of « **facilitator** » of **the collective learning process** since 2010

Through Multi-stakeholders consultation and workshops (such as annual Value Chains' Workshops) with a strong analyses of the VC and the collective definition of the business plan







# High quality Hok dried bamboo shoots



Villagers harvest fresh shoots and sell to PU



Shoots are then boiled and then pressed in bag to remove water



PU members cut, wash then slice in half shoots before boiling



Shoots are loaded into ovens



PU member regularly check for dryness and quality while in oven



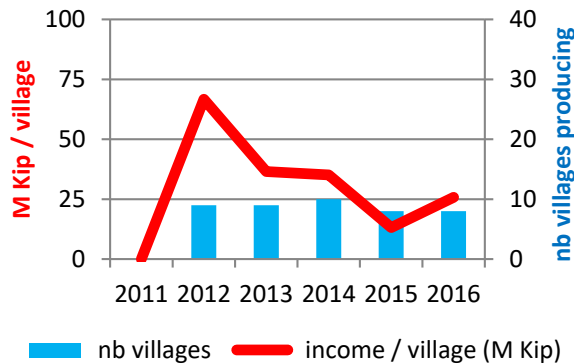
When shoots are dried, they are packaged and sealed with label



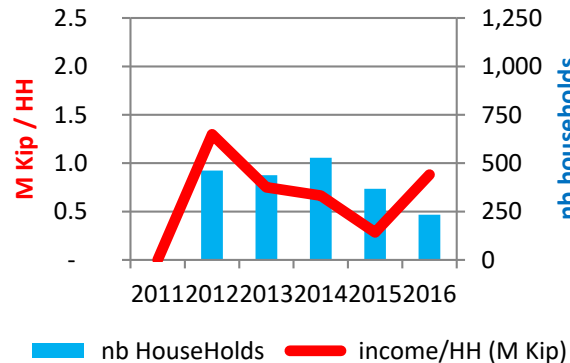
## Dried bamboo shoots for domestic market and export to Vietnam

Mai Hok: *Dendrocalamus hamiltonii*

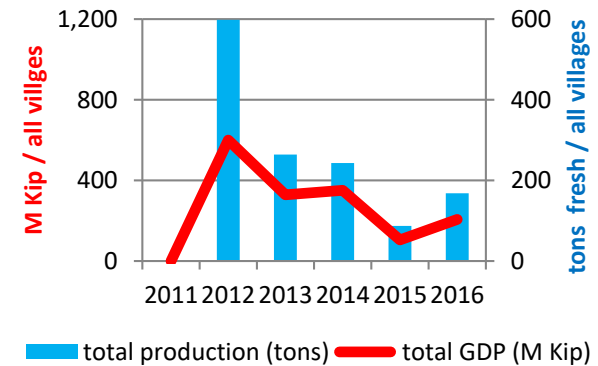
Mai Hok shoots data villages



Mai Hok shoots data households



Mai Hok total production



234 households in **8 villages** collecting 168 T equivalent fresh  
 Creation of 10 000 working days of collection, (227 full time job during 2 month)  
 Creation of **4 village small enterprise** managed by 3 to 6 persons  
**0,9 M kip/ HH/ Year**  
 Organic certificate  
**Bactom social enterprise purchasing high quality products from PGS**



# Steps toward PGS Certification for PGS Stakeholder Group Huaphanh

1. Xiengkhouane: PGS Lao Project Inception workshop for potential trainers from 3 pilot provinces



Savannakhet, Xiengkhuane & Huaphanh

2. Bangkok: Regional PGS project trained 5 trainers from Lao who then return and support their network.

3. Viengxay: Processing Unit representatives trained by PGS Laos on developing PGS. PGS management committee is established.



4 PUs from 4 villages in Viengxay District, Huaphanh province. Producing Dried bamboo shoots: Ban Fath, Meauth, Loun & Napho.  
Management Committee: 9 people

4. Meaurmparn, VX: PGS stakeholder group Huaphanh (PGS SG HP) established with standards & norms, pledges, rules & regulations, management system, compliance mechanisms



Includes 4 PUs and their harvestors, governmental stakeholders (DoA & DoF, Health, DOIC, DoNRE)

5. Viengxay: PGS SG HP certification committee established. Certification committee voted for PGS certification approval of PGS SG HP.



Includes 4 representatives from 4 PUs, governmental stakeholders (DoA & DoF, Health, DOIC, DoNRE)

6. Viengxay: PGS SG HP Logo developed by members





# Lessons Learned in progressing toward PGS certification

1. Xiengkhouane: PGS Lao Project Inception workshop for potential trainers from 3 pilot provinces

2. Bangkok: Regional PGS project trained 4 trainers from Lao who then return and support their network.

3. Viengxay: Processing Unit representatives trained by PGS Laos on developing PGS. PGS management committee is selected.

4. Meaurmparn, VX: PU members develop PGS stakeholder group Huaphanh and established PGS standards and norms, pledges, rules and regulations, management system, compliance mechanisms

5. Viengxay: PGS SG HP certification committee assigned. Certification committee voted for PGS certification approval.

6. Viengxay: PGS SG HP developed Logo.

•Government interest and commitment to develop PGS certification in Laos  
•PUs of dried bamboo shoots production from Viengxay district, Huaphanh have established standards making progression in PGS possible





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6. Viengxay: PGS SG HP developed Logo.

- Trainer from Bamboo Project (Sith) learned of requirements of PGS certification
- Trainer learned training techniques suitable to develop PGS training for PUs members in Viengxay.
- Potential existed in PUs adaptable for implementing PGS certification.







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- Stakeholders are engaged in PGS certification
- PUs members received quick explanations on standards and procedures that are complex, not sure they fully understood.
- More careful and participatory approach needed for producers to full understand



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•PGS trainers (Mrs. Lounkham, DoA-HP; Mr. Pethong, DAEC-VX and Mr. Sith, Bamboo Project) used a more deliberate and participatory approach to explain to producers, who are then able to develop their own standards etc...

•**But**, the different approaches between PGS Lao and PGS trainers in working with producers created some minor confusions that needed clarifications



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PICTURES???

- **Working together** and **sharing experiences**, there is agreement on how to further develop and maintain PGS SG.
- Future of PGS SG HP depends on participation of its members, support of the relevant government stakeholders and facilitation of PGS trainers.
- PGS SG HP is still young and **needs continuing support**
- Private sector (Bac Tom Co) needs to be officially included into the PGS SG HP.



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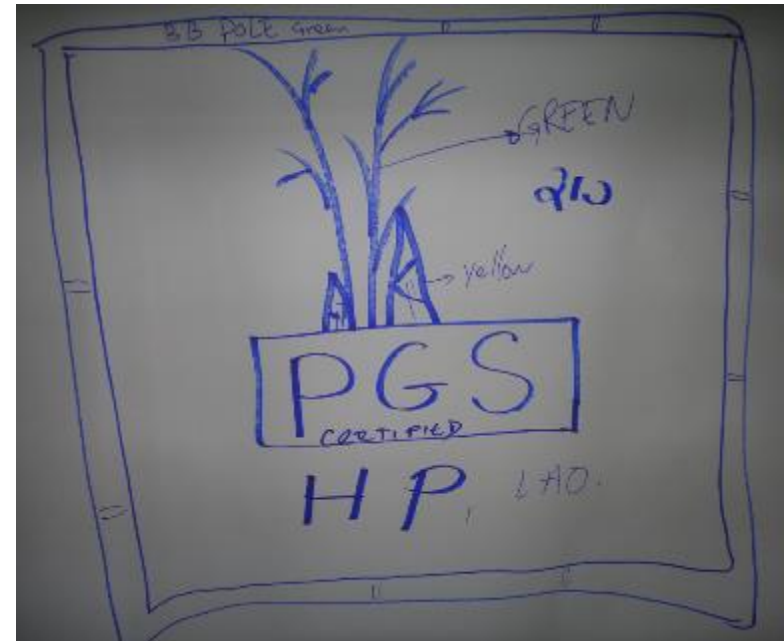
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**Digital Logo to be generated based on concept**







# Challenges in PGS certification

## **Implementation:**

- Facilitating the understanding and development of PGS that has complex requirements and procedures to producers from rural villages. Weak consumers and private sector participation
- Unclear on final status on PGS certification (with logo) of PGS SG HP – Organic Logo
- Not stable market – Problem to export dried bamboo shoots

## **Institutional Support:**

- Limited budget and human resource for significant support
- PGS Laos project not clearly defined how to move forward (after funding)

## **Continuing maintenance:**

- Demonstrating benefits of PGS to producers in PGS SG HP to incentivize their continued involvement – Market !
- How to include private sector and the consumers into the PGS SG HP? They are an important component
- Costs for supporting PGS SG HP development and cost for maintaining their existing SG

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## Bamboo project



ໜໍ່ໄມ້ດິບປອກກາບແລ້ວ



# THANK YOU

ຕົ້ມໜໍ່ໄມ້ໃຫ້ສຸກ



ທໍາຄວາມສະອາດຫຼັງການຕົ້ມ



ໜໍ່ໄມ້ຜ່ານການຄັດເລືອກແລ້ວ ທ້ອນໂຮມກຽມສົ່ງມອບໃຫ້ຜູ້ຊື້



ຄັດເລືອກໜໍ່ໄມ້ ອີງຕາມ ມາດຖານຄຸນນະພາບ



ໜໍ່ໄມ້ອົບແຫ້ງຢູ່ໃນເຕົາອົບ